

**TWO PAGE QUESTIONNAIRE**

Please complete prior to your appointment. Approximated amounts are acceptable.

Date \_\_\_\_\_  
Please print clearly.

Please remember to provide copies of your last **two (2) years' tax returns.**  
Thank you.

Primary Full Name \_\_\_\_\_ Nickname \_\_\_\_\_

Soc Sec # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Date of Birth \_\_\_\_/\_\_\_\_/\_\_\_\_ Retirement \_\_\_\_\_ US Citizen? Y N

Work Phone (\_\_\_\_) \_\_\_\_\_ Mobile Phone (\_\_\_\_) \_\_\_\_\_ Home Phone (\_\_\_\_) \_\_\_\_\_

Partner Full Name \_\_\_\_\_ Nickname \_\_\_\_\_

Soc Sec # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Date of Birth \_\_\_\_/\_\_\_\_/\_\_\_\_ Retirement \_\_\_\_\_ US Citizen? Y N

Work Phone (\_\_\_\_) \_\_\_\_\_ Mobile Phone (\_\_\_\_) \_\_\_\_\_ Home Phone (\_\_\_\_) \_\_\_\_\_

Legal Address Street _____ _____ City _____ ST _____ Zip _____	Mail Box or Mail Stop _____ _____ City _____ ST _____ Zip _____
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Preferred Email \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_

**Which of the following do you have?**      Will   Living Trust   Life Ins   Health Ins   Disability Ins   Long-Term Care Ins   Tax Credits  
 Medicare Supplement   Limited Partnership   General Partnership   Promissory/Note Receivable  
 Family Business *(Please provide copies of past two (2) years' tax returns and recent financials.)*

**NON-RETIREMENT ASSETS**

**Banks, Savings and Loans and/or Credit Unions**

*(Checking, Savings, Money Market and CD accounts)*

NAME OF INSTITUTION	ACCOUNT TYPE	MATURITY DATE	INTEREST RATE	APPROXIMATE BALANCE
1. _____	_____	_____	_____	\$ _____
2. _____	_____	_____	_____	\$ _____
3. _____	_____	_____	_____	\$ _____
4. _____	_____	_____	_____	\$ _____
5. _____	_____	_____	_____	\$ _____
6. _____	_____	_____	_____	\$ _____

**Residence and Other Real Estate Owned**

*(Use another sheet if more entries are needed.)*

PROPERTY ADDRESS	ORIGINAL COST	APPROX VALUE	DEBT	NET CASH FLOW (If a rental.)
1. _____	\$ _____	\$ _____	\$ _____	\$ _____
2. _____	\$ _____	\$ _____	\$ _____	\$ _____

**Investment Assets (Non-Retirement)**

*(Please provide copies of your most current statements.)*

MUTUAL FUND / BROKERAGE FIRM / INVESTMENT COMPANY	NAME ON ACCOUNT	APPROXIMATE MARKET VALUE
1. _____	_____	\$ _____
2. _____	_____	\$ _____
3. _____	_____	\$ _____
4. _____	_____	\$ _____
5. _____	_____	\$ _____
6. _____	_____	\$ _____

## RETIREMENT ASSETS

### IRA and Other Retirement Accounts

(401K, IRA, Roth IRA, SEP, TSA, Annuity, etc.)

(Please provide copies of your most current reports or statements.)

ACCOUNT TYPE	NAME ON ACCOUNT	WHERE HELD (i.e. Name of Bank, Broker, Employer, etc)	APPROXIMATE MARKET VALUE
1. _____	_____	_____	\$ _____
2. _____	_____	_____	\$ _____
3. _____	_____	_____	\$ _____
4. _____	_____	_____	\$ _____
5. _____	_____	_____	\$ _____
6. _____	_____	_____	\$ _____

## OTHER FINANCIAL INFORMATION

### Other Investments Held

(Please provide copies of your most current reports or statements.)

ACCOUNT TYPE (Mutual Fund, Brokerage)	NAME ON ACCOUNT	WHERE HELD (Name of Bank, Broker, Employer, etc)	APPROXIMATE MARKET VALUE
1. _____	_____	_____	\$ _____
2. _____	_____	_____	\$ _____
3. _____	_____	_____	\$ _____
4. _____	_____	_____	\$ _____
5. _____	_____	_____	\$ _____
6. _____	_____	_____	\$ _____

### Life Insurance

(Please bring in policies and most recent statements.)

COMPANY	NAME OF INSURED	TYPE OF INSURANCE (Whole Life, Term )	APPROX DEATH BENEFIT	LOANS AGAINST?
1. _____	_____	_____	\$ _____	\$ _____
2. _____	_____	_____	\$ _____	\$ _____
3. _____	_____	_____	\$ _____	\$ _____

### Other Liabilities / Expenses

AUTOMOBILE LOANS	\$ _____	OTHER _____	\$ _____	APPROXIMATE ANNUAL EXPENSES \$ _____
PERSONAL LOANS	\$ _____	_____	\$ _____	
CHARGE ACCOUNTS	\$ _____	_____	\$ _____	

## Financial Goals Summary

(Please check those goals that are important for you to achieve.)

- |   |  |
|---|--|
| A ___ Plan for my financial security in retirement  | F ___ Analyze my tax return and reduce my tax liability                  |
| B ___ Professional management of my investment portfolio                                  | G ___ Analyze my income stream for potential increases                   |
| C ___ Professional help analyzing and managing my employer's retirement benefits programs | H ___ Mitigate taxes and increase my income on highly appreciated assets |
| D ___ Plan for my children's education  | I ___ Analyze my estate plan   |
| E ___ Analyze my insurance needs and costs  | J ___ Other: _____   |

- Which **three** listed above are most important to you at this time? 1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ (Please list in order of importance)
- If you were to accomplish the above, what would it mean to you personally?

- What changes do you see happening in your future that cause you concern?

**WHEN COMPLETED PLEASE FAX TO: (714) 459-7020**

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